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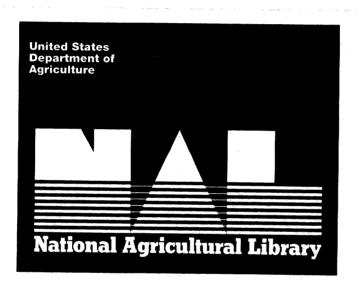
Natural Resource Economics Division

aHD1393

# U.S. Farmland Values, 1982-84: A Comparison of Experimental and Traditional Data

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U.S. Farmland Values, 1982-84: A Comparison of Experimental and Traditional Data. By Catherine Greene and Charles Barnard, Natural Resource Economics Division, Economic Research Service, U.S. Department of Agriculture. Washington, D.C. 20005-4788. ERS Staff Report No. AGES850304. July 1985.

#### ABSTRACT

This report describes an experimental farmland-value survey of Agricultural Stabilization and Conservation Service (ASCS) county executive directors, initiated in 1982 and repeated in 1983 and 1984, and compares it with the U.S. Department of Agriculture farm report survey. State-level estimates of per acre farmland value from the 1984 ASCS survey are presented and compared with those derived from the farm report survey. The annual percentage changes in State-level farmland values shown by the ASCS survey are compared with those derived from the farm report survey. A simple paired comparison did not reveal a significant difference between the two percentage changes.

Keywords: Farmland, value, cash rents, cropland, grazing land, woodland, survey, States.

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#### INTRODUCTION

The U.S. Department of Agriculture (USDA) publishes an annual index of State and national farmland values in the Farm Real Estate Market Developments (FREMD) (1). 1/ The FREMD also publishes dollar-value series of farmland values, based on census data but updated by the USDA land-value index. The USDA land-value index is currently based on the USDA farm report, an opinion survey. USDA has recently undertaken a program to upgrade the quality of its published data. Farmland value statistics are being evaluated: alternative data sources are being examined, and procedures for constructing the land-value index are being reviewed. A survey of the county executive directors (CEDs) of the Agricultural Stabilization and Conservation Service (ASCS), USDA, is an alternative opinion survey on farmland values which is also being examined. Other data sources examined include tax assessment records, sales data, and data from panels of real estate experts.

The ASCS survey, conducted yearly since 1982, includes virtually all rural and agriculturally significant counties and has had an excellent response rate. The land-value estimates provided are useful in verifying the critical elements of the traditional land-value index. The coverage, response, and detail of this survey help evaluate USDA's data sources and methods. The ASCS survey also generates county-level working data for those years between census reports, which are available every 4 or 5 years.

This report summarizes the 1984 survey and compares annual percentage changes in farmland value from the ASCS surveys during 1982-84 with those reported in FREMD during the same period. The 1982 ASCS survey was summarized earlier (2). 2/

The first section of this report describes both the ASCS survey and the farm report survey. The second section reports the State and national estimates of farmland values and cash rents from the 1984 ASCS survey and compares the farmland-value estimates with those reported in the 1984 issue of FREMD (CD-89).

<sup>1</sup>/ Underscored numbers in parentheses refer to literature cited in the Reference section.

<sup>2</sup>/ The 1982 ASCS data were re-edited after (2) was published, using procedures not possible with only 1 year of data. All 3 years of ASCS data were edited for this report using procedures which eliminate county estimates that are more than four times greater or smaller than the previous year's estimate.

The third section compares the annual percentage change in farmland value, as estimated in the ASCS surveys for 1982-84, with the corresponding changes shown in the 1982-84 issues of FREMD (CD-87 through 89).

#### LAND-VALUE SURVEYS

#### The ASCS Survey

The ASCS survey, initiated in 1982 and repeated in 1983 and 1984, elicited opinions on typical cash rents and on current values for four types of farmland: dry cropland, irrigated cropland, grazing land, and woodland. These categories were selected to enable the census-defined acreages (3) to be used as weights in calculating mean values. (Appendix A contains definitions of the farmland in the census.) The ASCS survey solicited opinions from ASCS county executive directors about the average value of farmland in their county, and about the range over which those market values varied for each type of farmland. The range was delineated by the CED reports of the highest and lowest market values for each type of farmland in their counties. In addition, the 1984 ASCS survey asked CEDs about the sources they used in making their estimates (see app. B for the 1984 questionnaire).

The CEDs were instructed to include the value of unused land and land improvements but to exclude the value of farmstead buildings in their estimate of farmland value. They were also instructed to exclude the value of commercial forests from their estimates of woodland value. CEDs were instructed to base their estimates of cropland, grazing land, and woodland values on full-market value, including the impact of urban influences on farmland value.

The ASCS surveys were mailed to the CEDs of all ASCS county offices. Question-naires have been received from approximately 3,045 counties or county-type areas each year, over a 99-percent response rate. Nonresponse to individual questions (item nonresponse) was low. For example, in 1983, only 4 percent of the farm-land-value questions was classified as item nonresponse under the criteria that a missing item was counted as missing only if the county had more than 10 percent of a given type of farmland.

#### The Farm Report Survey

The farm report survey has provided annual land-value data since 1926. This survey solicits opinions from individual farm operators about the average value of farmland in their locality. Farm report questionnaires vary by region and State. For example, values for specific types of cropland (dry cropland, irrigated cropland, and grazing land) are only collected for six Western States (see app. C for a representative farm report for the Western region and app. D for one representative of the Eastern region). The California farm report substanially differs from the farm reports for the other Western States (app. E).

The farm report survey, in contrast to the ASCS survey, asks farmers to include building values in their estimates of farmland value but to exclude urban influences. These instructions counterbalance the relative levels of the farmland-value estimates obtained from the two surveys. Inclusion of the building values increases the farmland-value estimates and exclusion of the urban influences

decreases estimates. The next effect of these differences may explain the consistently lower farmland values estimated from the ASCS data.

About 15,000-20,000 responses to the farm report survey have been received from the 53,000 questionnaires sent. A decreasing response rate prompted an examination of alternative sources for farmland-value information.

#### SUMMARY OF 1984 ASCS DATA

This section presents State and national estimates of farmland values and cash rents from the 1984 ASCS survey. Although ASCS data were collected in Alaska and Hawaii, they were not included in FREMD, and are therefore not included in this report. Estimates for Rhode Island are also excluded in this report because the reported cash rents were much higher than in other States, and including them would have distorted the regional and national statistics.

The ASCS surveys yielded land-value estimates "similar" to those reported in FREMD. Despite differences in methods, both the ASCS and FREMD figures should measure the same real estate markets. "Similar" implies correlation or relationship, not necessarily equality. Statistics shown in this report for the ASCS survey are weighted means of the edited dollar-values reported. The land-value estimates shown in FREMD are not means of actual survey reports but are estimates based on the land-value index and the most recent census estimates.

#### Mean Farmland Values

Separate weighted means of farmland values were calculated for the low, average, and high reported market values by State (see the questionnaire in app. B). Separate weighted means for dry cropland, grazing land, and woodland were also calculated, except where fewer than four counties per State reported values for that type of farmland. Such was the case for dry cropland in Nevada; for irrigated cropland in Connecticut, Kentucky, Massachusetts, Pennsylvania, and Virginia; and for woodland in Utah and Wyoming. Overall, 15 separate weighted means of farmland values were calculated for each State and for the United States. Table 1 demonstrates the combinations, showing weighted means for the United States in 1984.

Table 1--National weighted-mean values of U.S. farmland by type of farmland, April 1984 1/

| Source and value series | All farmland | Dry<br>cropland | Irrigated<br>cropland | Grazing<br>land | Woodland |
|-------------------------|--------------|-----------------|-----------------------|-----------------|----------|
| ASCS:                   |              | Dollars         | s per acre            |                 |          |
| Low                     | 453          | 629             | 1294                  | 238             | 350      |
| Average                 | 724          | 1000            | 2138                  | 376             | 574      |
| High                    | 1257         | 1649            | 4124                  | 706             | 975      |
| FREMD                   | 739          | N/A             | N/A                   | N/A             | N/A      |

<sup>1/</sup> Alaska, Hawaii, and Rhode Island not included.  $N/\overline{A}$  = Not applicable.

All means were calculated by weighting the values reported in the survey for each county by census-derived county acreages (3). The estimated value of U.S. farmland as reported in the 1984 FREMD is shown for comparison. The national weighted-mean value for all farmland, \$724 per acre, is just under the corresponding value in FREMD, \$739 per acre. The national weighted-mean value of irrigated cropland per acre is \$2,138. The means for dry cropland, grazing land, and woodland are \$1,000, \$376, and \$574 per acre, respectively.

Table 2 shows the weighted-mean values for all farmland for the low, average, and high series by State. Weighted means for the average series range from \$166 per acre in Wyoming to \$3,696 in Massachusetts. Appendix tables 1, 2, and 3 present the weighted means for each type of farmland by State for the low, average, and high series. The weighted means for the average series (app. table 2) range from \$127 per acre for grazing land in Wyoming to \$9,114 per acre for irrigated cropland in Florida.

Despite differences in survey universes and estimation procedures, the 1984 ASCS means and the 1984 FREMD estimates correspond quite well (table 3). Table 3 presents the low, average, and high estimates from the 1984 ASCS survey and shows the 1984 FREMD values. The ratios of the State ASCS means to the State FREMD estimates for the low, average, and high series are also presented.

The ratios of the 1984 ASCS means (average series) to 1984 FREMD estimates vary among States from 0.69 in Alabama to 1.99 in Massachusetts (table 3). The 1984 ASCS estimates differ from the FREMD estimates by more than one standard deviation (0.28) for six States: Alabama, Florida, Maine, Massachusetts, Nevada, and Utah (table 3). In 1982, the weighted means of only four States (California, Maine, Nevada, and Wyoming) differed from estimates reported in FREMD by more than one standard deviation (0.37). In 1983, only four States (Maine, Florida, Nevada, and Utah) differed by more than one standard deviation (0.29).

For crop-production regions, mean ratios of ASCS to FREMD estimates for 1984 ranged from 0.88 in the Lake States to 1.14 in the Mountain States (table 4). The range of the ratios for crop production regions was somewhat wider for the 1982 and 1983 data. The 47-State mean ratio was 0.98, with a standard deviation of 0.28. The average for the corresponding 1982 ratios was 1.01, with a standard deviation of 0.37. The average 47-State mean ratio for 1983 was 1, with a standard deviation of 0.29. These statistics indicate little variation in the 47-State mean ratios from the two sources for 1982, 1983, or 1984, but indicate considerable variation for some individual States and crop production regions.

#### Median Farmland Values

The mean, as a measure of average concentration, is most useful for describing normal distributions. When a frequency distribution is asymmetrical, or non-normal, the mean is unduly influenced by high and low extremes, and may not represent a value typical of the distribution.

Another measure of average concentration, the median, may better indicate a value typical of a distribution when a frequency distribution is highly skewed. The median, the middle item in an array, may more nearly represent the usual

Table 2--Weighted mean values of farmland by State, 1984

|                           | Va                    | lues of farmlar     | nd                  |
|---------------------------|-----------------------|---------------------|---------------------|
| State <u>1</u> /          | Mean of<br>low values | Mean of avg. values | Mean of high values |
|                           | Do                    | ollars per acre     | <u> </u>            |
| Alabama                   | 374                   | 590                 | 885                 |
| Arizona                   | 125                   | 281                 | 434                 |
| Arkansas                  | 590                   | 808                 | 1027                |
| California                | 1175                  | 2176                | 3768                |
| Colorado                  | 261                   | 395                 | 683<br>6477         |
| Connecticut               | 918                   | 3040                | 1752                |
| Delaware                  | 886                   | 1308                | 4463                |
| Florida                   | 1507                  | 2737<br>674         | 965                 |
| Georgia                   | 457<br>414            | 673                 | 1075                |
| Idaho<br>Illinois         | 1035                  | 1730                | 2554                |
| Indiana                   | 918                   | 1379                | 1955                |
| Indiana<br>Iowa           | 921                   | 1511                | 2093                |
| Kansas                    | 348                   | 486                 | 668                 |
| Kentucky                  | 590                   | 976                 | 1580                |
| Louisiana                 | 1062                  | 1691                | 2614                |
| Maine                     | 229                   | 379                 | 608                 |
| Maryland                  | 1212                  | 1805                | 3428                |
| Massachusetts             | 832                   | 3696                | 4285                |
| Michigan                  | 611                   | 881                 | 1417                |
| Minnesota                 | 612                   | 953                 | 1321                |
| Mississippi               | 510                   | 742                 | 1052<br>1052        |
| Missouri                  | 495                   | 734<br>237          | 343                 |
| Montana                   | ! 158<br>! 370        | 524                 | 716                 |
| Nebraska                  | 275                   | 497                 | 799                 |
| Nevada<br>New Hampshire   | 489                   | 935                 | 2959                |
| New Jersey                | 1226                  | 2502                | 7871                |
| New Mexico                | 165                   | 241                 | 412                 |
| New York                  | 313                   | 552                 | 1002                |
| North Carolina            | 650                   | 1069                | 1656                |
| North Dakota              | 247                   | 393                 | 582                 |
| Ohio                      | ! 813                 | 1242                | 1967                |
| Oklahoma                  | 377                   | 572                 | 912                 |
| Oregon                    | 303                   | 505                 | 774                 |
| Pennsylvania              | 796                   | 1266                | 2128<br>NR          |
| Rhode Island              | NR<br>418             | N R<br>665          | 1096                |
| South Carolina            | 179                   | 254                 | 368                 |
| South Dakota<br>Tennessee | 546                   | 873                 | 1303                |
| Texas                     | 405                   | 598                 | 1432                |
| Utah                      | 317                   | 733                 | 2480                |
| Vermont                   | 384                   | 755                 | 1816                |
| Virginia                  | 616                   | 933                 | 1586                |
| Washington                | 417                   | 656                 | 991                 |
| West Virginia             | 469                   | 890                 | 2213                |
| Wisconsin                 | 522                   | 840                 | 1531                |
| Wyoming                   | 108                   | 166                 | 253                 |

NR = Not reported.

1/ Alaska and Hawaii not included.

Source: April 1984 Survey of ASCS county executive directors.

Table 3--Comparison of 1984 ASCS farmland values with 1984 FREMD farmland values, by State

| -  | V  | alue esti   | mates   |  | Ratio   | Ratio   | Ratio   |
|--|--|---|---|--|---|---|---|
| State <u>1</u> /   | Low  | ASCS<br>Average   | High  | FREMD  | ASCS<br>low to<br>FREMD   | ASCS<br>avg. to<br>FREMD  | ASCS<br>high to<br>FREMD  |
|  |  | -Dollars  | per acre  |  | FREND   | Ratio-  | TE WEND   |
| Alabama Arizana Arizana Arizanaas California Colorado Colorado Connecticut Delaware Florida Georgia Iddaho Illinois Indiana Illinois Illinois Illinois Indiana Illinois I | 450518677458180292212058059653073736R89657467928<br>729761805131249621311195778261541709817401811620<br>315129854409935022866541324213628337 41543364451 | 418650874309166195613047475010930056R54383536006980794037767187950985433093045694706N6579353509465089130376673549638689772549525030503050 62857796881 | 547837235545380488571223699122627248R68320661313<br>8326875566755968102812554195710586172N96038189135<br>840764749059065664243003779840659971 03344859252<br>13 614 1212 12 341111 27 11 1 2 1 11211 21 | 8545m22010276871194906915m184m24514166m16290548558422699009792289m50965497840784365m082965457685829891 | 44312001791206420345503555119055556845<br>4466635055666667354565667043834665551465654545566 | 9963336744623825451996778629985078219723899021816981907889090901589797979908891799902897180 | 3296164004720783183992531026218854100724438503<br>0509620025535277853230034495502245335134323750765<br>11111213111111111111222211111111111111 |
| Ratio mean <u>2</u> /<br>Standard dev.<br>of ratio mean  | N/A<br>N/A   | N/A<br>N/A  | N/A<br>N/A  | N/A<br>N/A   | .58<br>.14  | .98<br>.28  | 1.68<br>.64   |

NR = Not reported.

N/A = Not applicable.

1/ Alaska and Hawaii not included.

2/ Alaska, Hawaii, and Rhode Island not included.

Sources: April 1984 survey of ASCS county executive directors and Farm Real Estate Market Developmnts (FREMD), 1984 issue (CD-89).

Table 4--Mean and standard deviation of ratio of average State ASCS means to State FREMD estimates, 1982-84, by crop production region

| Crop production | R    | atio mean | Г    | Standard deviation of ratio |      |      |  |
|-----------------|------|-----------|------|-----------------------------|------|------|--|
| region<br>      | 1982 | 1983      | 1984 | 1982                        | 1983 | 1984 |  |
|                 |      |           |      |                             |      |      |  |
| Northeast 1/    | 0.87 | 0.90      | 0.93 | 0.19                        | 0.24 | 0.40 |  |
| Lake States     | .91  | •91       | .88  | .11                         | .08  | .09  |  |
| Corn Belt       | 1.01 | 1.03      | 1.00 | •07                         | .06  | .06  |  |
| Northern Plains | 1.01 | 1.01      | .98  | •05                         | .06  | •06  |  |
| Appalachian     | •94  | .93       | •95  | .06                         | .10  | .13  |  |
| Southeast       | •98  | 1.03      | 1.04 | • 38                        | •46  | .34  |  |
| Delta States    | •98  | •98       | •92  | •26                         | •22  | .19  |  |
| Southern Plains | •95  | •94       | •90  | •06                         | •04  | •04  |  |
| Mountain        | 1.35 | 1.23      | 1.14 | .76                         | •51  | .30  |  |
| Pacific         | • 92 | .86       | •91  | 1.16                        | •12  | .21  |  |
| 47 States 2/    | 1.01 | 1.00      | .98  | •37                         | •29  | .28  |  |

<sup>1/</sup> Rhode Island not included.

concept of an average in an asymmetric (skewed) distribution. The median is less influenced by a few extreme values.

The mean and median coincide in normal distributions, and the distribution is fully characterized by the mean and standard deviation. In skewed distributions, the median provides useful supplementary information for describing the distribution, because such distributions have many items concentrated above or below the mean. Those distributions with the concentration below the mean are labeled positively skewed; those with the concentration above the mean are labeled negatively skewed. A positively skewed distribution has a median which has a lower value than the distribution mean, and a negatively skewed distribution has a median which has a greater value. The ASCS data have a positively skewed distribution.

Appendix tables 4 and 5 show median farmland values by State. These 1984 weighted medians were calculated by weighting each observation by the county acreage (3) of the appropriate type of farmland. Appendix table 4 contains the median values of all farmland for the low, average, and high series. Appendix table 5 provides the median values for dry cropland, irrigated cropland, grazing land, and woodland in each State. Medians in table 5 are based upon the average series values.

Table 5 compares median farmland values with mean farmland values. The mean is greater than the median in all but five States, indicating that county-level farmland values are generally concentrated below the State-level mean. Ratios of both mean and median farmland values to FREMD farmland values are also shown

<sup>2/</sup> Alaska, Hawaii, and Rhode Island not included.

in table 5. The 47-State ratio of mean values to FREMD farmland values is 0.98. The median values do not correspond as closely with the FREMD values: the 47-State average of median values to FREMD is only 0.72.

#### Mean Cash Rents

Weighted means for 1984 cash rents were calculated in much the same way as for land values, using weights derived from acreages reported in the census (3). Table 6 shows the 1984 weighted means for cash rents, by State and includes FREMD cash rents for comparison. State-level cash rents estimated from ASCS data range from \$11.80 to \$110.93 per acre for dry cropland, \$15.00 to \$178.10 per acre for irrigated cropland, and \$0.98 to \$34.84 per acre for grazing land.

#### Information Sources Used by County Executive Directors

The 1984 ASCS survey asked CEDs about the information sources used in their estimates. This question was not asked on the 1982 and 1983 surveys. Respondents were asked specifically if they used or consulted: (1) their personal knowledge of the local land market; (2) the committee of farmers associated with the ASCS county offices; (3) local real estate professionals, Federal Land Bank officials, bankers, Extension Service employees, real estate agents, or appraisers; and (4) the previous year's (1983) survey. They were also asked to list other sources that they consulted.

County committees, made up of three locally elected farmers who administer and manage the ASCS programs at the county level, were the most widely used information source. Ninety-one percent of the county directors consulted these committees when making their estimates (this corresponds closely with the sample of farmers who completed the SRS and census surveys). Seventy-seven percent of the directors also used their personal knowledge of the real estate market. Fifty-two percent of the directors consulted the 1983 questionnaire, and 33 percent consulted local real estate professionals. Only 10 percent of the directors used additional sources, including the Soil Conservation Service, the Farmers Home Administration, and USDA.

#### ANNUAL PERCENTAGE CHANGES IN FARMLAND VALUES: APRIL 1982-APRIL 1984

USDA farmland-value surveys are primarily used to construct an index which depicts estimated annual changes in farmland values. The percentage changes in value implied by the index are used to extrapolate or interpolate benchmark estimates of average dollars per acre of land and buildings. These benchmark values are obtained from the periodic Censuses of Agriculture.

One can estimate annual changes in farmland values between April 1, 1982, and April 1, 1984, from the ASCS surveys. This period coincides with the estimated annual changes reported in FREMD (CD-88 and 89). Annual percentage changes in value calculated from the 1982-83 ASCS estimates are compared with the annual percentage changes in value reported in FREMD for all farmland and for irrigated and dry cropland, grazing land, and woodland. The two surveys are not expected to show the same level of farmland values, either at the State or national level, because of differences in sampling universe, definitions, and weighting

Table 5--Comparison of 1984 ASCS average mean and median farmland values with 1984 FREMD farmland values, by State

|  | V   | alue estima                            | tes  | Ratio   | Ratio   |
|--|---|--|--|---|---|
| State <u>1</u> /   | Mean  | SCS<br>  Median                        | FREMD  | Ratio<br>ASCS<br>mean to<br>FREMD   | Ratio<br>ASCS<br>median to<br>FREMD   |
|  | <u>Dol</u>  | lars per ac                            | re   | <u>Ra</u>   | tio   |
| Alabama Ariansas Californado Colorado C | 418650874309166195613247475212932256R54383536006 A9807940377371879709854733093045694706N65793535946 / 52813037667354963868977254950505031 62857796881 N | 05000000000005050000000055000000000000 | 854532201027687119490691531843245141663162905485 A 584226990097922893509654978409614678446547441056 / 829948648764359462819972421127342653082965809891 N 1 211 1 211 1 211 | 9963367446238254519967786299808507821972389902181 8<br>698190788909090158979799087717790889179992897180 9 | 845279215762566636426822604463354612-40421579881 2<br>548545687500188747578795616656770767-778666674776 7 |
| Standard dev.<br>of ratio mean   | N/A   | N/A                                    | N/A  | .28   | .17   |

NR = Not reported.

N/A = Not applicable.

1/ Alaska and Hawaii not included.

2/ Alaska, Hawaii, and Rhode Island not included.

Sources: April 1984 survey of ASCS county executive directors and Farm Real Estate Market Developmnts (FREMD), 1984 issue (CD-89).

Table 6--Weighted means of cash rents by State, 1984

|   |   | Cropland   |   |   | Grazin   | ng land                                   |
|---|---|--|---|---|--|---|
|   | AS  | CS   | FREM  | ID  |  |   |
| State <u>1</u> /  | Dry   | Irrigated  | Dry II  | rrigated  | ASCS   | FREMD                                     |
|   |   |  | ollars p  | er acre   | State - State - published States Stat |   |
| Alabama Arizona Arkansas California Colorado Connecticut Delaware Florida Georgia Idaho Illinois Indiana Iowa Kansas Kentucky Louisiana Maine Maryland Massachusetts Michigan Minnesota Mississippi Missouri Montana Nebraska Nevada New Hampshire New Jersey New Mexico New York North Carolina North Dakota Ohio Oklahoma | 5R6364677773054992111940197R91161628288<br>3N363851599477743214125734N59291820988<br>3 59291987000167617525213 4518913156<br>3 43137323101354254574625 3412338343 |  | 1 1 2 946431<br>1 1 2 946431<br>1 1 2 946431<br>1 1 3 5 536746 5 4 343831 | er acre  NA  NA  NA  NA  NA  NA  NA  NA  NA  N  | 784198R381404904039287407872273302<br>694576N405518380537330448207281486<br>303335 684614114207673231029800708<br>1 1122333121121112 1212 12 2   | 18. NAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA |
| Oregon Pennsylvania Rhode Island South Carolina South Dakota Tennessee Texas Utah Vermont   | 98871080650276<br>98871080650276<br>70921575418<br>234221234361   | 102.30<br>NR<br>NR<br>47.41<br>NR<br>47.41<br>153.65<br>152.55<br>NR | NA<br>40.40<br>8.80<br>31.30<br>48.10<br>24.10<br>NA<br>25.50<br>NA       | NA<br>NA<br>NA<br>NA<br>NA<br>S5.80<br>NA<br>NA | 72 48.05.19046510<br>12 18056510<br>115700   | NA<br>16.70<br>17.000<br>238.300          |
| Virginia<br>Washington<br>West Virginia<br>Wisconsin<br>Wyoming   | 35.5876<br>341.46<br>18.46  | 105.35<br>NR<br>121.45<br>49.65                                      | 60.60<br>NA   | N A<br>N A<br>N A<br>N A                        | 7.65<br>10.41<br>20.29<br>3.43   | 15.00<br>15.50<br>NA<br>NA<br>24.00       |

NR = Not reported.

NA = Not available.

1/ Alaska and Hawaii not included.

Sources: April 1984 survey of ASCS county executive directors and Farm Real Estate Market Developments (FREMD), 1984 issue (CD-89).

procedures. If both surveys are accurately portraying annual changes in farmland values, however, the percentage changes should not differ significantly.

Table 7 shows the weighted-mean values per acre for the United States during 1982-84. Means are shown for dry cropland, irrigated cropland, grazing land, woodland, and all farmland combined for the average series. The average values per acre for farmland as reported in the 1982 and 1983 issues of FREMD are also shown. The negative changes in value shown by the ASCS data for 1982-84 are consistent with the FREMD report and the district Federal Reserve Bank reports. The magnitude of the decreases shown by ASCS data and FREMD for "all farmland" are similar. The percentage declines shown by the two sources, -7 percent with ASCS data and -6 percent with FREMD data, differ by less than one percentage point. The 1983-84 percentage changes in farmland value shown by ASCS and FREMD are identical; both sources show a 1-percent decline in farmland values.

Table 7--National weighted-mean values and annual percentage changes of U.S. farmland, by type of farmland, 1982-84. 1/

|             | 1983<br>Lars per a        | 1984  <br>acre                             | 1982-83  | 1983-84  |
|-------------|---------------------------|--|--|--|
|             | lars per a                | acre                                       | <u>Per</u>   | ccent  |
|             |                           |  |  |  |
|             |                           |  |  |  |
| 1139        | 1037                      | 1000                                       | <b>-</b> 9   | -4   |
| 2316        | 2159                      | 2138                                       | <b>-</b> 7   | -1   |
| 360         | 357                       | 376  | -1   | 5  |
| <b>59</b> 0 | 577                       | 574  | <b>-</b> 3   | <b>-</b> 1   |
| 781         | 730                       | 724  | <b>-</b> 7   | <b>-</b> 1   |
| 789         | 743                       | 739  | <b>-</b> 6   | -1   |
|             | 2316<br>360<br>590<br>781 | 2316 2159<br>360 357<br>590 577<br>781 730 | 2316       2159       2138         360       357       376         590       577       574         781       730       724 | 2316       2159       2138       -7         360       357       376       -1         590       577       574       -3         781       730       724       -7 |

<sup>1/</sup> Alaska, Hawaii, and Rhode Island not included.

Table 8 shows ASCS farmland values and the annual percentage changes in farmland values for each State. The greatest disagreement between the sources occurred in Nevada in 1982-83, with ASCS estimates showing a 26-percent decline in farmland value, but FREMD showing only a 5-percent decline. For the 1983-84 percentage changes, the greatest disagreement occurred in Massachusetts. ASCS showed a 54-percent increase in farmland values, while FREMD showed only a 6-percent increase. However, the percentage changes were similar in most States, and the two sources showed identical changes in value for Indiana, Kansas, and Virginia in 1982-83 and for Georgia, Tennessee, Utah, and Wisconsin in 1983-84.

The distributions of annual percentage changes by State for 1982-84 are roughly normal for both ASCS and FREMD data. A simple paired comparison on the two sets of yearly percentage changes can be made by hypothesizing that the differences between the ASCS and FREMD estimates equal zero. A t-test of this hypothesis

Table 8--Average value per acre and annual percentage change, all farmland, 1982-84

|  |   | <del></del>               |                                 |                       | Percent           | age chang                     | е                      |
|--|---|---------------------------|---------------------------------|-----------------------|-------------------|-------------------------------|------------------------|
| State <u>1</u> /                         |   | ASCS                      |                                 | ASC                   | S                 | FRE                           |                        |
|  | 1982                                    | 1983                      | 1984                            | 1982-831              | 1983-84           | 1982-831                      | 1983-84                |
|  | <u>Doll</u>                             | ars per                   | acre                            |                       | <u>Perc</u>       |                               |                        |
| Alabama<br>Arizona                       | 68532358<br>62991358<br>147327<br>27327 | 619<br>300<br>855<br>1788 | 594<br>281<br>808<br>2176       | - 1<br>4<br>- 9       | -4<br>-6<br>-52   | -5<br>-5<br>-11               | -2<br>-4               |
| Arkansas<br>California<br>Colorado       | 1993                                    | 1788<br>396<br>3055       | 2176<br>395<br>3040             | -10<br>-4             | . 0               | -2                            | 0<br>3<br>7            |
| Connecticut<br>Delaware                  | 2713<br>1325                            | 11121                     | 1308                            | 13<br>18              | -9                | -2<br>2<br>0<br>2             |                        |
| Florida<br>Georgia                       | 1 144                                   | 686                       | 2737<br>674                     | 13<br>-8              | 10<br>-2<br>-2    | -3                            | 22<br>-20              |
| Idaho<br>Illinois                        | 757                                     | 1791                      | 673<br>1730                     | -9<br>-10             | -3<br>-4          | -11<br>-13                    | -2<br>-1               |
| Indiana<br>Iowa                          | 1998<br>1645<br>2002                    | 1431<br>1777              | 1379<br>1511                    | -13<br>-1 <u>1</u>    | -15<br>-5         | -13                           | -11                    |
| Kansas<br>Kentucky                       | 552<br>1012<br>1924<br>386              | 512<br>950<br>1837        | 486<br>976                      | -6                    | -8<br>-8          | -3<br>-2                      | - <del>4</del>         |
| Louisiana<br>Maine                       | 1924                                    | 370                       | 1691<br>379<br>1805             | - 4<br>- 6            | 2                 | -10                           | 6<br>3                 |
| Maryland<br>Massachusetts                | 1912                                    | 1796<br>2402              | 3696<br>881                     | 20<br>- 4             | 5 <u>4</u>        | -7                            | 6360                   |
| Michigan<br>Minnesota                    | 980<br>1227<br>810                      | 937<br>1967               | 953<br>742                      | -13<br>-14            | - 1 1<br>- 4      | -11<br>-8                     | <b>-</b> 7             |
| Mississippi<br>Missouri<br>Montana       | 859<br>230                              | 775<br>771<br>230         | 734                             | - 10                  | -5<br>-1          | -13<br>-7                     | 0                      |
| Nebraska                                 | 651                                     | 7731928<br>655            | 524<br>497                      | -6<br>-26             | -14<br>-24        | -10<br>-5                     | <b>-1</b> 2            |
| Nevada<br>New Hampshire<br>New Jersev    | 1126                                    | 2260<br>2260              | 935<br>2502<br>241              | -14<br>-6             | - 4<br>11         | - 52252<br>- 1-2              | 750222632350<br>-<br>- |
| New Jersey<br>New Mexico<br>New York     | 224<br>545                              | 211<br>512                | 241<br>552                      | -6                    | 148265556         | -2<br>1                       | 3                      |
| North Carolina<br>North Dakota           | 1142<br>450<br>1406                     | 1044                      | 129322566<br>13942566<br>157068 | -9<br>-7              | -6<br>-5          | -5<br>-12<br>-5               | _ 14                   |
| Ohio<br>Oklahoma                         | 1406                                    | 1301                      | 572<br>572                      | - <u>4</u><br>- 10    | <b>-</b> 5        | -5<br>-5                      | - 1                    |
| Oregon<br>Pennsylvania                   | 632<br>598<br>1417                      | 536<br>1287               | 1266<br>NR                      | - 10<br>- 9<br>N / A  | -2<br>N/A         | -4<br>N/A                     | -1<br>N/A              |
| Rhode Island<br>South Carolina           | NR<br>760                               | NR<br>733<br>265          | 665<br>254                      | - 4<br>- 4            | - 9<br>- 4        | -6<br>-7                      | N/A<br>-2<br>-3        |
| South Dakota<br><u>T</u> ennessee        | 292<br>911                              | 850<br>867                | 873<br>598                      | -7<br>-1              | <u>.</u>          | <b>-</b> 5<br>3               | 3<br>9                 |
| Texas<br>Utah                            | 573<br>839<br>749                       | 717                       | 733                             | -15<br>3              | 2<br>-2           | 3<br>-5<br>2                  | 2<br>7                 |
| Vermont<br>Virginia                      | 918<br>661                              | 927<br>642                | 796                             | 1<br>-3               | 1<br>2            | Ó                             | -1<br>3                |
| Washington<br>West Virginia<br>Wisconsin | 798                                     | 874<br>893                | 890                             | -3<br>10<br>-7<br>-20 | 35221 2261<br>- 1 | 0<br><b>-</b> 5<br><b>-</b> 5 | mmon mmon              |
| Wisconsin<br>Wyoming                     | 959                                     | 893<br>167                | 840<br>166                      | -20                   | -1                | <b>-</b> 5                    | 2                      |

NR = Not reported (indicates insufficient information upon which to base estimate).

N/A = Not applicable.

1/ Alaska and Hawaii not included.

Sources: Surveys of ASCS county executive directors (1982-84) and Farm Real Estate Market Developments (CD-87, 88, and 89).

did not reveal a significant difference between the ASCS and FREMD percentage changes for either the 1982-83 or the 1983-84 estimates.

Annual percentage changes for 1982-84 are also estimated from the ASCS data for dry and irrigated cropland, pasture, and woodland. Table 9 presents the percentage changes shown by ASCS and FREMD for dry cropland (the percentage changes shown by FREMD are based on indexes of dry cropland values). Aside from California, the percentage changes reported are similar; the differences between estimates from the two sources ranged from 1 to 6 percent. Table 10 presents similar information for irrigated cropland. California showed the widest divergence between the two surveys with a 17-percent decrease in values shown by ASCS and a 3-percent increase in the index values shown by FREMD. The FREMD estimates for California's dry and irrigated cropland are based on land used for seven categories of agricultural production (four irrigated and three dry cropland). ASCS estimates for dry and irrigated cropland are not categorized by land used for agricultural production. This may partially explain the larger divergences between the ASCS and FREMD estimates for California.

Table 11 shows the percentage changes in grazing-land values from the two sources. The changes are within 4-percentage points for Colorado, Kansas, Nebraska, Oklahoma, and Texas. California also showed the greatest divergence between FREMD and ASCS grazing-land estimates.

Table 12 shows mean woodland values and percentage change estimates for ASCS data (percentage changes from FREMD are not shown since FREMD does not report either woodland values or indexes of woodland values). The ASCS percentage change estimates show much more variation among States than do those for dry cropland, irrigated cropland, and grazing land. Individuals familiar with the market for other types of farmland probably have less information about woodland: woodland on farms is a small percentage of the total State area and may be scattered rather than concentrated in a few counties; and woodland on farms may not be sold separately as often as other types of farmland.

#### SUMMARY

The ASCS survey has provided estimates of farmland value since 1982. These estimates have been fairly consistent with those reported in FREMD, despite important differences in methods of collecting, using, and reporting the data. National percentage changes in farmland value shown by the ASCS and farm report surveys are virtually identical. Both surveys show a 1-percent decline in farmland values for 1983-84, and 6- and 7-percent declines are shown by FREMD and ASCS, respectively, for 1982-83. The State percentage estimates shown by the two surveys diverged considerably for a few States, including Nevada and Massachusetts. However, a t-test did not reveal significant differences between the State-level ASCS and FREMD annual percentage change estimates. The changes shown were similar for most States and were identical for Indiana, Kansas, and Virginia in 1983 and for Georgia, Tennessee, Utah, and Wisconsin in 1984.

Comparability at the State and national levels inspires some confidence in the county data that underlie the State and national estimates. The quality of those county estimates is important because the only other county data available nationwide are those provided by the Censuses of Agriculture, which are only

Table 9--Average value per acre and annual percentage change, dry cropland, 1982-84

|                                | T                          |                             |                                      |                      | Percenta         | ge change  |            |
|--------------------------------|----------------------------|-----------------------------|--------------------------------------|----------------------|------------------|------------|------------|
|                                |                            | ASCS                        | i                                    | ASC                  | CS .             | FRE        | MD         |
| State <u>1</u> /               | 1982                       | 1 1983 1                    | 1984                                 | 1982-83              | 1983-84          | 1982-831   | 1983-84    |
|                                | <u>Dol</u>                 | lars per a                  | <u>cre</u>                           |                      | Per              | cent       |            |
| Alabama<br>Arizona             | 751<br>1057                | 744<br>709                  | 731<br>1726<br>891<br>2648           | -1<br>-33            | 143<br>143<br>90 | N A<br>N A | N A<br>N A |
| Arkansas                       | 1 1046                     | 934                         | ' 8 <u>9 1</u>                       | -33<br>-11           | <del>-</del> 5   | N A        | N A        |
| California                     | 2463                       | 1397                        | 2648<br>407                          | -43                  | 90               | -3         | <b>-</b> 2 |
| Colorado                       | 398                        | 390                         | 4474                                 | -2<br>16             | 14               | A N        | N Å        |
| Connecticut<br>Delaware        | 3392<br>1473               | 3933<br>1579<br>2271<br>742 | 1430                                 |                      | -9               | ΝA         | N A        |
| Florida                        | 1473<br>2226<br>815        | 2271                        | 2400                                 | 7<br>2<br><b>-</b> 9 | - 9<br>- 4       | N A        | ΝÃ         |
| Georgia                        | 815                        | 742                         | 714<br>620                           | -9                   | - 4              | N A        | Ŋ A        |
| <u>Į</u> daho                  | 720                        | 623                         | 620                                  | -13                  | 0                | N A        | N A<br>N A |
| Illinois<br>Indiana            | 2153<br>1800               | 1929<br>1567                | 1511                                 | -10<br>-13           | - 3<br>- 3       | N A<br>N A | N A<br>N A |
| Indiana<br>Iowa                | 2144                       | 1904                        | 1863<br>1514<br>1621                 | -11                  | -15              | ΝÃ         | ΝÄ         |
| Kansas                         | 648                        | 603                         | 573                                  | -7                   | 33554<br>1-      | -7         | -2         |
| Kentucky                       | 1236<br>2063<br>492        | 1158                        | 1199<br>1840                         | -6                   | . 4              | ŊĀ         | N A        |
| Louisiana<br>Maine             | 2063                       | 1942<br>520                 | 1840<br>513                          | <b>-</b> 6           | <b>-</b> 5       | N A<br>N A | N A<br>N A |
| Maryland                       | 2145                       | 2000                        | 2013                                 | <b>-</b> 7           | - 1              | N A        | N A        |
| Massachusetts                  | 2951                       | 2983                        | 5412                                 | i                    | 81               | N A        | ΝA         |
| Michigan                       | 1081                       | 1027<br>1184                | 2013<br>5412<br>968                  | <del>-</del> 5       | -6               | N A        | N A        |
| Minnesota                      | 1364                       | 1184<br>881                 | 1056                                 | - 13<br>- 11         | -1 <u>1</u>      | N A<br>N A | N A<br>N A |
| Mississippi<br>Missouri        | 915                        | 887                         | 837<br>840                           | -11                  | -5<br>-5         | N A        | N A        |
| Montana                        | 422                        | 428                         | 414                                  | 1                    | -3               | -3         | 3          |
| Nebraska                       | 422<br>868                 | 815                         | 711                                  | -6                   | -13              | -10        | -12<br>NA  |
| Nevada                         | NR                         | NR                          | NR                                   | N A                  | NA               | N A        | N A<br>N A |
| New Hampshire<br>New Jersev    | 1884<br>2361<br>243<br>648 | 1565                        | 2763                                 | -17                  | – 6<br>1 Ա       | N A<br>N A | N A<br>N A |
| New Jersey<br>New Mexico       | 1 244                      | 2428<br>228<br>620          | 392                                  | - Š                  | 14<br>72<br>4    | ΝÄ         | ΝÄ         |
| New York                       | 648                        | 620                         | 642                                  | - 4                  | 4                | Ŋ A        | N A        |
| North Carolina                 | 1 11120                    | 1288                        | 1323                                 | -10<br>-8            | - <u>6</u>       | N A<br>N A | N A<br>N A |
| North Dakota<br>Ohio           | 1430<br>555<br>1588        | 1477<br>1477                | 176942801<br>4736344801<br>12<br>141 | - 8<br>-7            | -6<br>-5         | N A        | ŇĀ         |
| Oklahoma                       | 869                        | 817                         | 754                                  | <b>-</b> 6           | -5<br>-8         | -3         | N A        |
| Oregon                         | 1 1040                     | 939                         | 890                                  | -10                  | -5<br>0          | ŊĂ         | N A        |
| Pennsylvania                   | 1714                       | 1516                        | 1513<br>NR                           | -12<br>NA            | N A              | N A<br>N A | N A<br>N A |
| Rhode Island<br>South Carolina | NR<br>878                  | N R<br>840                  | 7 4 O                                | - 4                  | -12              | N A        | N A        |
| South Dakota                   | 1 467                      | 424                         | 401                                  | <b>-</b> ġ           | -12<br>-5        | ΝA         | ΝA         |
| Tennessee                      | 1100                       | 1024<br>815                 | 1042<br>876                          | -7                   | 2<br>7           | N A        | NΑ         |
| Texas                          | 841                        | 815                         | 876                                  | -3                   | 7                | 1<br>N A   | 5<br>N A   |
| Utah<br>Vermont                | 645                        | 517<br>979                  | 4977<br>11653<br>813                 | <b>-</b> 20          | -5<br>-8         | N A<br>N A | N A<br>N A |
| Vermont<br>Virginia            | 1 1180                     | 1173                        | 1165                                 | - 1                  | - 1              | N A        | N A        |
| Washington                     | ! 884                      | 1 1 7 3<br>8 1 6            | 813                                  | <b>-</b> 8           | Ò                | N A        | ŊΑ         |
| West Virginia                  | 1240<br>1132               | 1391                        | 1405                                 | 12                   | 1                | N A        | N A        |
| Wisconsin                      | 1132                       | 1051<br>334                 | 990<br>333                           | -7<br>-29            | <b>-</b> 6       | N A<br>N A | N A<br>N A |
| Wyoming                        | 1 4/2                      | 224                         | 222                                  |                      | 9                | H A        | 14 11      |

NR = Not reported (indicates insufficient information upon which to base estimate).

NA = Not available.

1/ Alaska and Hawaii not included.

Sources: Surveys of ASCS county executive directors (1982-84) and Farm Real Estate Market Developments (CD-87, 88, and 89).

Table 10--Average value per acre and annual percentage change, irrigated cropland, 1982-84

|  | <u> </u>   |   |  |  | Percent  | age chang                              | <u>е</u>                               |
|--|--|---|--|--|--|--|--|
| State <u>1</u> /   |  | ASCS  |  | ASC  | CS   | FR                                     | EMD                                    |
| buaue_/  | 1982   | 1983  | 1984   | 1982-83  | 1983-84  | 1982-83                                | 1983-84                                |
|  | <u>Dol</u>   | lars per a  | cre  |  | <u>Pe</u>  | rcent                                  |  |
| Alabama Arizona Arkansas California Colorado Conlado Conlado Conlado Conlado Conlada Georgia Idaho Illinai Indiana Ilowaa Ilowaas Kentuckan Mainel Marylachus Mainel Marylachus Michiganta Minnesssip Misssouri Moebrask Michaska Michiganta Misssouri Moebraska Neva Hampsey New Hampsey New Yorkarolin North Dako Neva Neva Neva Hansey New Hansey New Horto North Dako Clarolin North Ohiohom Ohiahon Ohiahon Ohiahon Conto North Ohiohom Corensy Island North Carolin North Ohiohom Corensy Island South | 80270007629325R2R7R6633748R92285R26RR41983RR9R65<br>87856002760996N7N9N2184876N71523N32NN39874NN6N44<br>36497081289368 1 0 2458164 39529 80 29499 66 31<br>1214151611111 2 2 1111111 2221 2 1 1 2 1 11 | 80161003344342R4R7R1790703R81984R67RR65009RR0R5062007005331482R4R7R1790703R81984R67RR65009RR0R5035416589276678 9 7 2265152 16330 78 48996 9 20 1 21 12 14 12 17 11 11 1 1 1 1 1 1 1 1 1 1 1 1 1 1 | 94338024488241R4R2R2697991R99109R11RR26018RR3R8938097031618128NON7N8852465N28276N71NN70011NN8N7828205591066747 6 2 1111111 124601 77 28997 9 291282055910111 1 2 11111111 124601 77 28997 9 2912 | 16575000375855A2A1A2365163A81875A49AA62011AA5A41<br>1531 IN1N3N 1 1-1N114 1N-NN114-1NN1N1N-1 | 94206075475405A6A7A63322322414099A37AA18063AA3A13<br>- 11 2 N1N1N1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 | AAA31AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA | NAAASAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA |

NR = Not reported (indicates insufficient information upon which to base estimate).

NA = Not available.

1/ Alaska and Hawaii not included.

Sources: Surveys of ASCS county executive directors (1982-84) and Farm Real Estate Market Developments (CD-87, 88, and 89).

Table 11-- Average value per acre and annual percentage change, grazing land, 1982-84

|                                 | <b>T</b>            |  |                      |                |                 | 1              |              |
|---------------------------------|---------------------|--|----------------------|----------------|-----------------|----------------|--------------|
|                                 |                     |  |                      |                |                 | ge chang       |              |
| State <u>1</u> /                |                     | ASCS                                   |                      | ASC            | S               | F              | REMD         |
| State <u>l</u> /                | 1982                | 1983                                   | 1984                 | 1982-83        | 1983-84         | 1982-83        | 1983-84      |
|                                 | <u>Do</u>           | lars per a                             | icre                 |                | <u> Pe</u>      | rcent          |              |
| Alabama                         | 541<br>206          | 520                                    | 491<br>182           | - 4            | -6              | N A            | N A          |
| Arizona                         | 206                 | 227<br>563                             | 182<br>529           | 10             | -20<br>-6       | N A<br>N A     | N A<br>N A   |
| Arkansas<br>California          | 554<br>755          | 963                                    | 1352                 | 2<br>28        | 40              | 0              | 7            |
| Colorado                        | 257                 | 248                                    | 1352<br>252<br>1746  | - 4            | 16              | <del>-</del> 3 | ?            |
| Connecticut                     | 1597<br>NR          | 1500<br>N R                            | 1746<br>NR           | -6<br>N A      | 16<br>N A       | N Ā<br>N A     | N À<br>N A   |
| Delaware<br>Florida             | 1549                | 1658                                   | 1773                 | 7              |                 | N A            | N A          |
| Georgia                         | 1549<br>699         | 1658<br>634                            | 1773<br>633<br>326   | <del>-</del> 9 | 7<br>9          | N A            | ŅΑ           |
| Idaho<br>Illinois               | 341<br>730          | 308<br>671                             | 326<br>644           | -10<br>-8      | 6<br>-4         | N A<br>N A     | N A<br>N A   |
| Indiana                         | 488                 | 657<br>668                             | 601                  | -17            | -9<br>-20       | ΝA             | N A          |
| Iowa                            | 760                 | 668<br>316                             | 537                  | -12<br>-8      | -20<br>-7       | N A<br>- 4     | N A<br>-7    |
| Kansas<br>Kentucky              | 345<br>698          | 316<br>667                             | 295<br>666           | - 0<br>- 4     | 0               | N A            | N A          |
| Louisiana                       | 1735                | 1760                                   | 1490                 | 1              | -15<br>-8<br>-6 | N A            | N A          |
| Maine<br>Maryland               | 1337                | 296<br>1074                            | 271<br>1014          | -12<br>-12     | -8<br>-6        | N A<br>N A     | N A<br>N A   |
| Massachusetts                   | 1228                | 2526                                   | 2543                 | -12<br>106     | 1               | N A            | N A          |
| Michigan<br>Minnesota           | 1226<br>1226<br>442 | 2526<br>422<br>370                     | 148376<br>153355     | -9<br>-16      | - 9<br>- 8      | N A<br>N A     | N A<br>N A   |
| Minnesota<br>Mississippi        | 1 620               | 581                                    | 578                  | <b>-</b> 10    | - i             | N A            | N A          |
| Missouri                        | 1 542               | 505                                    | 337854<br>146        | - <u>7</u>     | -4              | ΝA             | N A          |
| Montana<br>Nebraska             | 137                 | 146<br>230                             | 146<br>182           | - 7            | _21             | - 9<br>- 8     | _ 17         |
| Nevada                          | 859<br>996          | 615                                    | 182<br>454           | <b>-</b> 28    | -21<br>-26      | N A            | - 1 7<br>N A |
| New Hampshire                   | 996                 | 803                                    | 863                  | -19            | 7               | N A<br>N A     | N A<br>N A   |
| New Jersey<br>New Mexico        | 1577                | 1591<br>168                            | 19128                | - 5<br>- 4     | 22<br>16        | N A            | N A          |
| New York                        | 243<br>920          | -28454<br>1545<br>1544<br>1544<br>1544 | 245                  | - 4<br>- 8     | 5               | N A<br>N A     | N A<br>N A   |
| North Carolina<br>North Dakota  | 187                 | 184                                    | 166                  | -0<br>-2       | -10             | N A<br>N A     | N A<br>N A   |
| Ohio                            | 550                 | 519                                    | ክዕህ                  | <u>-</u> 26    | -10<br>-6       | NA             | N A          |
| Oklahoma                        | 1850<br>1555<br>478 | 443<br>254                             | 433<br>438<br>608    | -3<br>-9       | -2<br>-4        | -6<br>N A      | – 1<br>N A   |
| Oregon<br>Penns <b>vlv</b> ania | 709<br>NR           | 652<br>NR                              | 608                  | <b>-</b> 8     | -7              | N A            | N A          |
| Pennsylvania<br>Rhode Island    | NR                  | N R<br>6 1 7                           | NR                   | N/Ā<br>-5      | N/A<br>-4       | N/A<br>NA      | N/A<br>NA    |
| South Carolina<br>South Dakota  | 650<br>152          | 139                                    | 135                  | <b>-</b> 9     |                 | N A            | N A          |
| Tennessee                       | 152                 | 139<br>628<br>451                      | 662                  | <b>-</b> Š     | <u>5</u>        | N A            | ŅΑ           |
| Texas<br>Utah                   | 450<br>649          | 451<br>515                             | 51645<br>51645       | <b>-</b> 16    | <b>-</b> 3554   | ΝÅ             | 12<br>NA     |
| Vermont.                        | ! 75h               | 545<br>813<br>764                      | 734                  | 8              | <b>- 1</b> 0    | N A            | N A          |
| Virginia<br>Washington          | 749                 | 764<br>212                             | 73835<br>7235<br>647 | -10            | 1 <u>2</u>      | N A<br>N A     | N A<br>N A   |
| Washington<br>West Virginia     | 573                 | 601                                    | 647                  | - 10<br>5      | -9              | N A            | N A          |
| Wisconsin                       | 74963770<br>5477    | 427                                    | 389                  | <b>-1</b> 0    | -9              | N A            | N A          |
| Wyoming                         | 162                 | 126                                    | 127                  | -22            | 7               | N A            | N A          |

NR = Not reported (indicates insufficient information upon which to base estimate).

NA = Not available.

N/A = Not applicable.

1/ Alaska and Hawaii not included.

Sources: Surveys of ASCS county executive directors (1982-84) and Farm Real Estate Market Developments (CD-87, 88, and 89).

Table 12--Average value per acre and annual percentage change, woodland, 1982-84

|  | ASCS  |   |  |   |   |
|--|---|---|--|---|---|
| State <u>1</u> /   | Va  | lue per a   | Percenta   | ge change   |   |
| 5040017  | 1982  | 1983  | 1984   | 1982-83   | 1983-84   |
| And the second s | <u>Dol</u>  | lars per  | acre   | <u>Per</u>  | cent  |
| Alabama Arizona Arizona Arizona Arkansas Colorado Colorado Connectic Delaware Florida Georai Idalan Illinois Il | 9R37614700320894799296302R14999759944R3344R67977R3N092034080676430229534343 6713626316 5449 45245 1 1 1 1 1 | 4R72167918740326154579&31R3526136873R9716R96791R<br>4N53835878423254370485649N7140415718N5030N00822N<br>4 42325354565331202535343 5823625387 5249 46145 | ORMSSOSSIA OR OOSSISSIA TALE TO THE TALE OR OF THE TALE OR OF THE TALE OR OF THE TALE OR OF THE TALE O | 149288815392517602042310545370468884419754676514<br>N-12121-2-112-2-3 1 1 N- 1-11 21N-4-N1 - N<br>N | 0A1161414756212777478941974789570A4677A0%55A<br>- |

NR = Not reported (indicates insufficient information upon which to base estimate).

NA = Not available.

1/ Alaska and Hawaii not included.

Sources: Surveys of ASCS county executive directors (1982-84) and Farm Real Estate Market Developments (CD-87, 88, and 89).

available every 4 or 5 years. Thus, the ASCS survey may provide annual data, suitable for internal working purposes, which supplement the quinquennial county data from the Censuses of Agriculture.

#### REFERENCES

- 1. U.S. Department of Agriculture, Economic Research Service. Farm Real Estate Market Developments. CD-87 through 89, 1982-84.
- 2. U.S. Farmland Values, April 1982: An Experimental Survey of ASCS County Executive Directors. ERS Staff Report No. AGES830706.
  Sept. 1983.
- 3. U.S. Department of Commerce, Bureau of the Census. Census of Agriculture, 1978. Vol. 1: State and County Data, Parts 1-50. April 1981.
- 4. Barnard, Charles and Gene Wunderlich. "Comparing Farmland Sales with the Actual USDA Land Values Index." <u>Journal of the American Society of Farm Managers and Rural Appraisers</u>. Oct. 1984.

#### APPENDIX A: Expansion factors for the ASCS land value survey

The 1978 Census of Agriculture does not explicitly provide data for acreages of dry cropland, irrigated cropland, grazing land, or woodland. Consequently, the acreages of these lands must be estimated from the categories of land that the census provides. The following definitions explain the derivations of the acreages used as weights in this report. Refer to table 1 for each county, in Vol. 1 of the 1978 Census of Agriculture.

#### Census of Agriculture

I. Acreage of dry cropland:

Total cropland minus harvested cropland irrigated. From that total, subtract other land irrigated (irrigated cropland used only for pasture is included).

II. Acreage of irrigated cropland:

Harvested cropland irrigated plus other land irrigated (irrigated cropland used only for pasture from I above).

III. Acreage of grazing or pasture land:

Pastureland, all types, minus cropland used only for pasture (woodland pastured is included here).

IV. Acreage of forest land:

Woodland not pastured (woodland pastured from III above).

#### APPENDIX B

#### LAND VALUE SURVEY

| Na | me of County (Parish)   | County code                |                |                   |
|----|---|----------------------------|----------------|-------------------|
| St | ate   | State code                 |                |                   |
|    | TYPICAL CROPLAND (includes usual improvements, road (excludes buildings)  | s, waste)                  |                |                   |
|    |   | IRRIGATED                  | NONIRR         | IGATED            |
| 1  | The county-wide average market value of CROPLAND is   | \$ per acre                | \$ pe          | r acre            |
| 2  | The market value of an acre of cropland in your county varies between a high of and a low of  | \$ per acre<br>\$ per acre | \$ pe<br>\$ pe | r acre<br>r acre  |
|    | TYPICAL PASTURE OR GRAZING L<br>(includes usual improvements, road<br>(excludes buildings and cropland used   | s, waste)                  |                |                   |
| 3  | The <u>county-wide average</u> market value of GRAZING or PASTURE land is   |                            | \$ pe          | r acre            |
| 4  | The market value of grazing or pasture land in your county varies between   | a high of<br>and a low of  | \$ pe<br>\$ pe | r acre<br>r acre  |
|    | TYPICAL WOODLAND ON FARMS (land on farms and ranches used principally for tr occasionally pastured) (includes useful improv (excludes commercial/industrial forest                                | ements, roads, wa          |                |                   |
| 5  | The county-wide average market value of WOODLAND is   |                            | \$ pe          | r acre            |
| 6  | The market value of woodland in your county varies between  | a high of<br>and a low of  | \$ pe<br>\$ pe | r acre<br>r acre  |
| _  | TYPICAL CASH RENTS  |                            |                |                   |
| 7  | This year the <u>county-wide average</u> annual <u>cash</u> <u>rent</u> NONIRRIGATED CROPLAND is  | for                        | \$ pe          | er acre           |
| 8  | This year the <u>county-wide average</u> annual <u>cash rent</u> IRRIGATED CROPLAND is  | for                        | \$ pe          | r acre            |
| 9  | This year the <u>county-wide average</u> annual <u>cash rent</u><br>GRAZING or PASTURE LAND is (exclude leasing on publ   |                            | \$ pe          | r acre            |
| 10 | Sources consulted:  a) personal knowledge of local land market b) COC c) Local real estate professional (Federal Land bankers, extension personnel, real estate ag d) 1983 questionnaire e) other | Bank officials,            |                | te items)<br><br> |
| T  | ime to complete the questionnaire   |                            |                | _ minutes         |
| 0' | THER COMMENTS (use back as needed):   |                            |                |                   |

#### Crop Reporting Board Statistical Reporting Service

#### **FARM and RANCH REPORT**

#### **APRIL 1983**

Form Approved O.M.B. Number 0535-0002

C.E. 02-0420

Nebraska

U.S. Department of Agriculture

Please make corrections in name, address, and Zip Code, if necessary.

PLEASE MAIL PROMPTLY

Dear Crop Reporter:

Once again it is time for the farm and ranch report. Response to this survey is voluntary and not required by law. However, cooperation is very important in order to make accurate estimates for your State.

Reports from individual farms are used only with other reports to arrive at area or State estimates. This service is possible only with your valuable help. Please remember to:

- 1. Note the instructions.
- Mail your report promptly in the enclosed envelope which needs no stamp.

Respectfully,

Jack L. Aschwege Statistician in Charge Nebraska

P.S. Individual reports are kept confidential.

| , | 'Farm | With | Facts" |             |
|---|-------|------|--------|-------------|
|   |       |      |        | <del></del> |

#### INSTRUCTIONS

- Report the condition of pastures, as compared with the normal growth and vitality you would expect at this time if there had been no damage from unfavorable weather, insects, pests, etc. Let 100 percent represent a normal condition.
- $\bullet$  Enter dash (-) for the questions that do not apply to your locality.
- In reporting farm land value and cash rents for your locality, omit all land where value is affected by use or offer for town or suburban lots, resort, "country home", timber, mining, oil, factory, or other uses primarily nonagricultural.

| Please Answer This Question<br>For Your Locality  | Answer<br>here |
|---|----------------|
| PASTURE and RANGE FEED (Exclude irrigated pasture) condition in PERCENT   | 266            |
| FARM (RANCH) LAND VALUES Please Report Average Market Value Per A For Your Locality   | Acre           |
| Please report the average market value per<br>of each of the following classes of<br>land that may be in your locality<br>(including the value of improvements) |                |
| IRRIGATED LAND Average value per acre   | 705<br>\$      |
| NONIRRIGATED CROPLAND Average value per acre  | 706<br>\$      |
| NONIRRIGATED PASTURE or GRAZING LAND<br>Average value per acre  | 707<br>\$      |
| CASH RENTS  Please report average cash rents expecte your locality during the 1983 season   | d in           |
| IRRIGATED CROP LAND Average cash rent per acre  | 758<br>\$      |
| NONIRRIGATED CROP LAND Average cash rent per acre   | 760<br>\$      |
| NONIRRIGATED PASTURE or GRAZING LAND Average cash rent per acre   | 762<br>\$      |
| PLEASE COMMENT ON FARM ACTIVITI   | ES             |
|   |                |
|   |                |
|   |                |
|   |                |
|   |                |

Date

**PASTURE AND RANGE** 

Reported by



U.S. Department of Agriculture

### **FARM REPORT**

**APRIL 1983** 

Form Approved O.M.B. Number 0535-0002

Answer

h<u>er</u>e

751

752

753

754

755

\$

\$

C.E. 02-0417

Missouri

Please make corrections in name, address, and Zip Code, if necessary.

#### . . . . . . . . . . . . PLEASE MAIL PROMPTLY

Dear Crop Reporter:

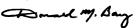
This report includes questions on the quantity of grain stored on your farm(s) now plus farm land values and cash rents in your locality.

Response to this survey is voluntary and not required by law. However, cooperation is very important in order to make accurate estimates for Missourl.

Reports from individual farms are used only with other reports to arrive at area or State estimates. This service is possible only with your valuable help. Please remember to:

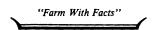
- 1. Note the instructions.
- Mail your report promptly in the enclosed envelope which needs no

Respectfully,



Donald M. Bav. State Statistician Missouri

P.S. Individual reports are kept confidential.



#### **INSTRUCTIONS**

- Report the condition of pastures, as compared with the normal growth and vitality you would expect at this time if there had been no damage from unfavorable weather, In-sects, pests, etc. Let 100 percent represent a normal condition.
- Enter dash (-) for the questions that do not apply to your locality. On questions relating to your operations, enter 0 when zero or none is the answer.
- In reporting farm land value and cash rents for your locality, omit all lands where value is affected by use or offer for town or suburban lots, resort, "country home", timber, mining, oil, factory, or other uses primarily nonagricultural.

| PASTURE         | FEED   | condition in                      | n PERCENT                   | 266                  |
|-----------------|--|-----------------------------------|-----------------------------|----------------------|
|                 | GRAIN  | STORED ON                         | FARMS                       |                      |
| opera<br>Intend | t all whole of<br>te regardless of<br>ded use. Include<br>an stored on your. | of year of prod<br>le grain under | uction, owner<br>Government | rship, or<br>Reserve |
| Sto             | Please Report<br>ored On This F  | Total Bushels<br>arm April 1, 1   | 983                         | Answer<br>here       |
| CORN            | 70 lb. ear or 5  | 6 lb. shelled                     | BUSHELS                     | 012                  |
| WHEAT           |  | 60 pound                          | BUSHELS                     | 032                  |
| OATS            |  | 32 pound                          | BUSHELS                     | 092                  |
| RYE             |  | 56 pound                          | BUSHELS                     | 132                  |
| SORGHU          | M GRAIN  | 56 pound                          | BUSHELS                     | 162                  |
| SOYBEAL         | NS   | 60 pound                          | BUSHELS                     | 142                  |
| 2.5             | Please report a  | RMLAND VA                         | t value per a               | cre                  |
| ALL FAR         | MLANDS with  | improvement                       | s<br>as. etc.)              | 701                  |
| 15186111        | Average  | market value                      | per acre                    | \$                   |

**CASH RENTS** 

Please report average cash rents expected in your locality during the 1983 season

Average value per acre

Average value per acre

for these cash-rented farms

Average cash rent per acre

Average cash rent per acre

Average value per acre for this cash-rented pasture

Date

for this cash-rented cropland

WHOLE FARMS RENTED entirely for CASH:

Average cash rent per acre

PASTURE or GRAZING LAND RENTED for CASH:

CROPLAND RENTED for CASH:

**PASTURE** 

Please Answer This Question

For Your Locality

PLEASE COMMENT ON FARM ACTIVITIES ON OTHER SIDE

Reported by County \_

Crop Reporting Board Statistical Reporting Service U.S. Department of Agriculture

#### FRUIT INQUIRY

**APRIL 1983** 

Form Approved O.M.B. Number 0535-0039

C.E. 02-0448a

California

To CHANGE your address or STOP mailing make notation on this sheet and return in the enclosed envelope. Please allow 8 weeks for change.

#### PLEASE MAIL PROMPTLY

Dear Crop Reporter:

Reports from all over the country enables us to complie the basic crop information which farmers like yourself use in planning and marketing their products. Response to this survey is voluntary and not required by law. However, cooperation is very important in order to make accurate estimates for California.

Reports from individual farms are used only with other reports to arrive at area or State estimates. This service is possible only with your valuable help. Please remember to:

- 1. Note the instructions.
- Mail your report promptly in the enclosed envelope which needs no stamp.

Respectfully,

Robert A. McGregor
Statistician In Charge

P.S. Individual reports are kept confidential.

#### INSTRUCTIONS

- Report the condition (expected production) of fruit crops now as compared with prospects for a full crop. Let 100 percent represent a full crop you would expect if there were no damage from unfavorable weather, insects, diseases, etc. For crops which have already been harvested, report production as a percent of a full crop.
- Use letter F to Indicate an entire failure. Enter dash (—) for the questions that do not apply to your locality.
- In reporting farm land values for your locality, omit all lands where value is affected by use or offer for town or suburban lots, resort, "country home" timber, mining, oil, factory, or other uses primarily nonagricultural.

#### **FRUIT CROPS** Please Answer For Your Locality, Answer **Expected Production As A** here Percent of Full Crop **NAVEL and miscellaneous ORANGES** 555 **PERCENT** (1982 bloom) **VALENCIA ORANGES (1982 bloom)** 550 **PERCENT** LEMONS (1982 bloom) 565 **PERCENT GRAPEFRUIT** (1982 bloom) 560 **PERCENT** GRAPEFRUIT, Desert Valley (1982 bloom) 561 PERCENT

#### FARM (RANCH) LAND VALUES

Please Answer These Questions For Your Locality

Please estimate the average MARKET VALUE PER ACRE of each of the following classes of land that occur in your locality (Include the value of buildings):

| (include the value of b                            |                    |           |
|--|--------------------|-----------|
| IRRIGATED CROPLAND best suite<br>Vegetable crops   | d for:<br>per acre | 718<br>\$ |
| Alfalfa, cotton and sugar beets                    | per acre           | 719<br>\$ |
| Barley, beans, grain sorghum and other grain crops |                    | 720       |
| i i  | per acre           | \$        |
| NONIRRIGATED CROPLAND                              | per acre           | 721<br>\$ |
| PASTURE AND RANGELAND Irrigated pasture            | per acre           | 722<br>\$ |
| NonIrrigated pasture                               | per acre           | 723<br>\$ |
| Rangeland  | per acre           | 724<br>\$ |

| Reported by |      | <br> |
|-------------|------|------|
| County      | Date |      |

PLEASE COMMENT ON FARM ACTIVITIES ON OTHER SIDE

Appendix table 1--Weighted means of the low per acre values of dry cropland, irrigated cropland, grazing land, and woodland by State, 1984 1/

| State <u>2</u> /   | Dry<br>cropland   | Irrigated cropland                       | Grazing<br>land                                    | Woodland   |  |  |  |
|--|---|--|--|--|--|--|--|
|  | Dollars per acre  |  |  |  |  |  |  |
| Alabama Arizona Arkansas Califorado Connectic Delaware Florida Georgia Idaho Illina Indiana Iowa skentusiana Maineland Maryachana Maineland Maryachana Minniessipp Minssiouri Montaska New Hampsey New Hampsey New York North Dako New York North Dako North Dako Oregon Pennsylvaland Oregon Pennsylvaland Oregon Pennsylvaland Oregon Pennsylvaland Carolina Oregon Pennsylvaland Carolina Oregon Pennsylvaland Carolina Oregon Pennsylvaland Carolina Oregon Pennsylvaland Oregon Oregon Pennsylvaland Oregon Or | 0124873948263506188069264R9053648364R9676282119143557752991089202335776699N4306091984N77466592003 | DO 1 13 1111 1 1 1 1 1 1 1 1 1 1 1 1 1 1 | # 427189R59427019633334870247683526760R10084019284 | 9R02606206816715646123041R4205649623R5783R55678R<br>6N07448175072710440416530 <b>0N40</b> 56733614N90 <b>73N16639</b> N<br>2 35332933379332719332271933222 |  |  |  |

NR = Not reported.

1/ The values reported in this table are weighted means of the low values reported for questions 2, 4, and 6 in Appendix B.

2/ Alaska and Hawaii not included.

Source: April 1984 Survey of ASCS county executive directors.

Appendix table 2--Weighted means of the average per acre values of dry cropland, irrigated cropland, grazing land, and woodland by State, 1984 1/

| State2/  | Dry<br>cropland  | Irrigated cropland                                     | Grazing<br>land   | Woodland  |
|--|--|--|---|---|
|  |  | Dollars pe   | er acre   |   |
| Alabama Arizona Arkansas California Cooloredoicut Delaware Florida Georgia Idahoo is Indiana Iowa Kansas ky Louisian Iowa skantucky Louisian Marylachu setts Michigan Minnessip Minnessip Minnessip Montaska New Hampshire New Jersico New Hampshire New Jersico New Hampshire New Jersico North Dakota New Hork North Dakota Oklahoma Oregon Pennsylvania Rhode Carolina Ohio Oklahoma Oregon Pennsylvanid Ohio Oklahoma Texas Utah Vermsinigt Wissonsi | 1618740040341390332867041R3222319403R01262753503<br>3294073012612794111653411R3222319403R01262753503<br>7786444476856518504908847 4736344785 74084818493<br>1 2 412 111 11 25 1 12 1 1 1 1 1 | DO 12141 191111 1 2 111111 12411 1 1 2 1 1 1 2 1 1 1 1 | e 129226R33641756014359856243955460238R35245435797<br>982554N73240396971483784856394969340N93676383482<br>1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 | 0R35599544089955274438132R6706675326R7212R12563R<br>0N62997592286546626053706N5923490380N3966N32109N<br>4 4250455555433022353535342 5853615467 5540 56144 |

NR = Not reported.

1/ The values reported in this table are weighted means of the average values reported for questions 1, 3, and 5 in Appendix B.

2/ Alaska and Hawaii not included.

Source: April 1984 Survey of ASCS county executive directors.

Appendix table 3--Weighted means of the high per acre values of dry cropland, irrigated cropland, grazing land, and woodland by State, 1984 1/

| State <u>2</u> /   | Dry<br>eropland  | Irrigated cropland   | Grazing land   | Woodland   |
|--|--|--|--|--|
|  |  |  | •  |  |
| Alabama Ariansas California California California California California California Colorado Cut Delaware Georgia Illina I | 0592884200747988775852106R5147099697R517526320903046387986544020956860268N4760522906N79716412841012588798712899796542259 4252072145 155760124841284813 813 222 12 351111 49 12 2112 1 12122131 | DOIL 1 13183 2412221 2 3 111111 34711 12 11114 3 1 1 1 1 2 3 1 1 1 1 1 1 2 3 1 1 1 1 1 | 267762R9519442776203m952898688m98421R16148129346 1 199714N2610228m9658m6552440226205938N58m6m515859 1 726641 08698731035854762274mmm266m8 919947178651 | 3R59587333454770878204899R7373691294R7448R615148<br>9N87169266388049503909236N94050257938N9865N915478<br>5 629483977865556427657563 9205029701 9861 69698<br>2 3 2 111 |

NR = Not reported.

1/ The values reported in this table are weighted means of the high values reported for questions 2, 4, and 6 in Appendix B.

<sup>2/</sup> Alaska and Hawaii not included. Source: April 1984 Survey of ASCS county executive directors.



Appendix table 4--Weighted median value of farmland by State, 1984  $\underline{1}/$ 

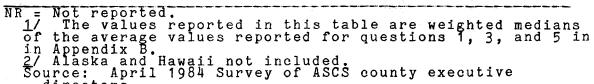
NR = Not reported.

1/ The values reported in this table are weighted medians of the low, average, and high values reported for questions 1-6 in Appendix B.

<sup>2/</sup> Alaska and Hawaii not included.
Source: April 1984 Survey of ASCS county executive directors.

Appendix table 5--Weighted medians of the average values of dry cropland, irrigated cropland, grazing land, and woodland by State, 1984 1/

| State <u>2</u> /   | Dry<br>cropland   | Irrigated<br>cropland                    | Grazing<br>land                         | Woodland                               |  |  |  |
|--|---|--|---|--|--|--|--|
|  |   | Dollars per acre                         |   |  |  |  |  |
| Alabama Arizona Arkansas California Colorado Connectic Delawae Glorida Idaho Illinois Indiana Iowa Kansas Kentucky Laina Maryland Maryland Massachus Minnessippi Misssouri Mobraska New Hampshire New Hampshire New Hexic New York New York North Dakota New York North Dakota Ohio Oklahoma Oregon Pennds Island South Dako Texas | 00000000500000000000005R0030000000R05000060080050900005050000508052N000100095N0025007080358274957502406807836 0226244752 7387 | Dols Description                         | 050000R00009000000000500000050000000000 | 0R000000000000000000000000000000000000 |  |  |  |
| Utah Vermont Virginia Washington West Virginia Wisconsin Wyoming   | 17700<br>10500<br>10500<br>10500<br>10900   | 1500<br>NR<br>1700<br>1630<br>NR<br>1150 | 555000000<br>7750000000<br>7223725410   | 5 NO<br>5000<br>5000<br>4000<br>4 NR   |  |  |  |



directors.

